Bringing Interoperability Funding Home

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- The Landscape of Homeland Security Funding

- Coordinating Funds for City, County, and Regional Applications

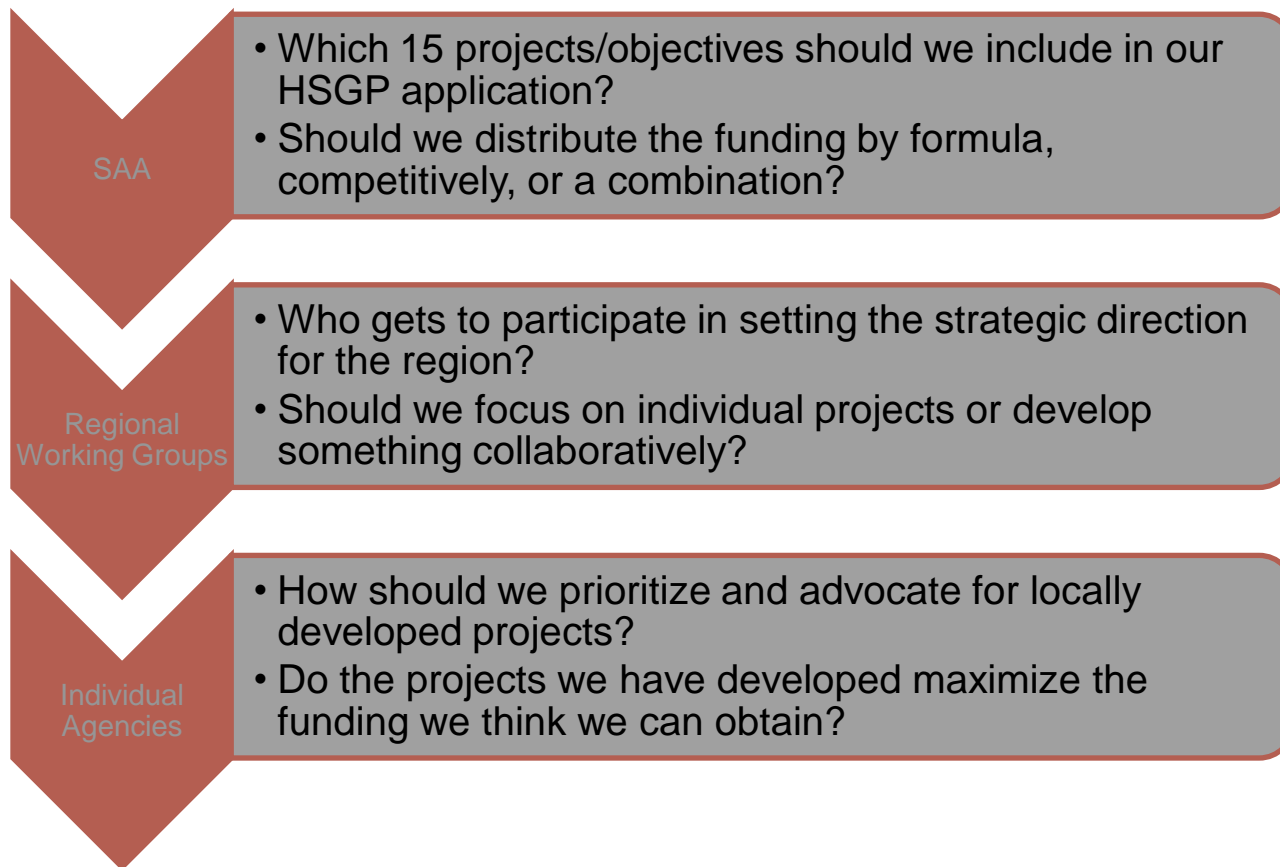- 10 Things You Can Do Today to Win More Grants

Funding Models

Sources

- Federal

- State

- Foundation

Methods

- Competitive

- Formula

- Earmark

Homeland Security Grant Program

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SAA
- Which 15 projects/objectives should we include in our HSGP application?
- Should we distribute the funding by formula, competitively, or a combination?

Regional Working Groups
- Who gets to participate in setting the strategic direction for the region?
- Should we focus on individual projects or develop something collaboratively?

Individual Agencies
- How should we prioritize and advocate for locally developed projects?
- Do the projects we have developed maximize the funding we think we can obtain?

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- **Readiness and Emergency Management for Schools**

- **Interoperable Emergency Communications Grant Program**

- **Emergency Management Performance Grants**

- **Hospital Emergency Preparedness Grants**

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- **Assistance to Firefighters Grants Program**

- **Transit Security Grants Program**

- **Port Security Grants**

- **Buffer Zone Protection Program**

- **UASI Nonprofit Security**

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- **Weed and Seed**

- **COPS Technology**

- **COPS Secure our Schools**

- **Justice Assistance Grants**

- **National Criminal History Improvement Program**

- Focus on Function

- Ask:

  – What excess capacity will the project create?

  – What other agencies/sectors/programs will benefit?

- Engage collaborators:

  – Get executive involvement if possible

- Include umbrella bodies (city hall, associations, etc.)

- Be sure everyone involved contributes to the outcomes of the program

Determining Desirability

- Eligibility

- Total amount available (competitiveness)

- Matching requirements

- Application burden

- Scale (your ability to reasonably complete the project)

- Collaboration/partnering requirements

- Lead time

- Track record with the funder

10 Tips for Getting More Funding

1. **Learn as much as possible about each program to which you intend to apply**

2. **Involve others in your project, but be judicious; have a purpose for their involvement**

3. **Customize each proposal to the requirements of the funder**

4. **Get reviewers comments for non-winning proposals and use their feedback in future proposals (www.fcc.gov/foia)**

5. **Include only support letters that demonstrate a real commitment on the part of the sender**

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6. **Make grant-seeking part of your agency's strategy—don't put all your eggs in one basket**

7. **Be specific in your budget, most funders have generous allowances for budget length**

8. **Don't include materials other than those specifically requested by the funder**

9. **Have an outsider edit your proposal before you submit it**

10. **Follow directions**

- DHS FEMA Grants Site (www.fema.gov/government/grant)

- Grants Office Homeland Security Information Site (www.homelandsecurityfunding.info)

- DOJ Grants Site (www.usdoj.gov/10grants)

- Responder Knowledge Base (rkb.us)

- HSToday (www.hstoday.us)

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